

# Software as a Service

Software as a Service (SaaS) is a transformational approach to delivering software capabilities and application services under a commercial-style cloud services model to all of the Department of Defense (DoD). Cloud-based software services are proven to reduce cost with faster acquisition, off-loading of IT installation and administrative tasks, and pre-integration of enterprise-level software and applications.



A wide variety of software applications are available in the SaaS model, in which software is hosted in a centralized cloud that clients access via a web interface. SaaS allows enterprises to standardize software deployments, efficiently manage licenses, and consolidate software support infrastructure, all resulting in lower operational costs.

## **CONTRACT INFORMATION**

#### **Full Title:**

Symantec Software Services contract, to include Licensing and Maintenance

#### **Contract Number:**

HC1028-13-C-0018

# **Period of Performance:**

January 2013 to December 2014 (options through December 2017)

#### **Contact:**

Lori Beckert

Sales Operations Manager

Ibeckert@technicacorp.com

703.662.2045

## **BENEFITS OF SaaS INCLUDE**

- Lower Costs
- Easily Scalable
- Standardized Security Controls
- Rapid Deployment and Updating
- Simplified License Management

Technica product specialists and engineers are supporting the Defense Information Systems Agency (DISA) Symantec Software Services contract, to include Licensing and Maintenance. On this contract, we provide Symantec NetBackup software in a SaaS model and coordinate software services between DISA and Symantec, including license management, support services coordination, status reporting, and software maintenance support. This model allows DISA to avoid duplication of IT assets and functionality, avoid acquisition of excess software, promote centralized visibility of software assets, and improve inventory configuration management and control.

Under this contract, Technica is the Symantec Enterprise Services Provider (ExSP) partner. We provide Symantec Net-Backup with V-Ray technology, Symantec Storage Foundation, and Symantec Business Critical Services to DISA and their end users. The Symantec NetBackup Platform with V-Ray technology greatly simplifies and unifies the protection of information-driven enterprises by automating advanced technologies

and standardizing operations across applications, platforms, and virtual and physical environments. Through the critical support provided by Technica, this SaaS contract will enable:

- Avoidance of software duplication and unnecessary acquisition
- Standardized software maintenance and update capability
- Payment based on per terabyte use of NetBackup, rather than per license
- Centralized license management
  - DISA only receives one gold key license for NetBackup
- Access to Business Critical Services for support directly from Symantec

As an experienced systems integrator, Technica can help you navigate the often complex government buying process to procure the advanced cloud services your agency needs.

# Symantec ExSP Program Structure

The Symantec ExSP Program provides NetBackup SaaS to DISA through Symantec partners, while Symantec provides support and maintenance directly to DISA.

# Software Services, Business Critical Support, and Maintenance



## **OUR DISA ESD SAAS ROLE**

- Prime Contractor
  - Symantec NetBackup Services
- Application Support Services
- License and Maintenance Support

# **Technica**<sup>®</sup>

Technica Dulles, VA (HQ) 22970 Indian Creek Drive, Suite 500 Dulles, VA 20166

703.662.2000

technicacorp.com

## **About Us**

Technica provides professional services, products, and innovative technology solutions to the Federal Government. We specialize in network operations and infrastructure; cyber defense and security; government application integration; systems engineering and training; and product research, deployment planning, and support.

## **Company Information**

- IT Solutions Since 1991
- Small Business
- CMMI Level 2, DEV and SVC v1.3
- Certified PMP Resources
- Certified ITIL v3 Expertise